

BAIN & COMPANY

Leaders'  Quest
Shift what's possible

M21 Participant Biographies

Bain & Company Quest 2012

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Eric Levine



Eric is a serial social entrepreneur active in the fields of youth empowerment and international development for the past 15 years.

Prior to joining Leaders' Quest as an Associate, Eric spent seven years as the Chief Executive of Restless Development, now a powerful global champion for the role that young people can and must play in their own lives and as contributors to the development of their communities and countries. Under his leadership, Restless Development quadrupled the scope and impact of its work, engaging more than 500,000 young people in direct programmes each year, training promising youth-led organisations in 40+ countries, forming strategic partnerships with leading companies such as KPMG, Vodafone and Tesco, and serving as a global expert on youth-related issues to national governments and major international aid institutions such as the World Bank and the UK Department for International Development.

Earlier in his career, Eric founded and directed three non-profit organizations empowering young people to address significant social issues, including education for immigrant children, health education for poor urban schoolchildren, and youth civic participation, and did two years of humanitarian service on refugee issues and human rights in Bosnia-Herzegovina, Serbia and Guatemala. Eric also has three years' experience as a strategy and management consultant to leading companies and non-profit organisations, focusing on increasing business acumen in the non-profit sector and increasing social impact in the private sector.

Eric has received an Emmy Award, Telly Award, and the National Society of Professional Journalists Public Service Award for his work in various initiatives with young people, and in 2011 was selected as one of the Devex 40 Under 40 International Development Leaders in London.

Sharad Apte



Sharad Apte is a partner in Bain & Company's Southeast Asia office and is based in Bangkok and heads the Asian Energy Practice. Sharad joined Bain in 2007 after working at L.E.K. Consulting for 15 years, founding their Bangkok and Singapore offices.

At Bain, Sharad's experience spans a broad range of industries including oil and gas, coal mining, power generation, palm oil, airlines, alcoholic beverages as well as private equity. He has led a number of large-scale engagements involving major transformation programs of Asian corporates in Thailand, Singapore, the Philippines and China.

Sharad earned a Masters in Theological Studies from Harvard Divinity School. He is a graduate of Oberlin College, where he studied Literature and History.

He is a frequent guest lecturer at Chulalongkorn University and the Sasin Graduate Institute of Business Administration, in Bangkok and at the Singapore Aviation Academy.

He is also a certified director by the Thailand Institute of Directors and has served on the board and as an Audit Committee member for a Thai listed company.

Dale Cottrell



Dale Cottrell is the managing partner of Bain & Company's Australian Practice. Dale has over 15 years of consulting experience working in Sydney, Amsterdam, London and Tokyo.

He has worked across a number of industries including packaged consumer goods, retail, financial services, telecommunications, resources, and pharmaceuticals.

He has also worked across a broad range of functional cases including strategy, operational performance improvement and organisation.

Some highlights of recent experience include:

- Supported turnaround of major consumer products company delivering A\$50M EBIT improvement in year 1 and significant shareholder returns over 3 year period
- Led the turnaround of a major Australasian printing company; included initiatives targeted at improving salesforce effectiveness, manufacturing efficiencies and overhead reduction. Share price increased over 70% subsequent to announcing details of the turnaround program
- Captured A\$600M of annual cost synergies within 12 months through managing the merger of 2 global consumer goods companies
- Developed operational performance improvement program for major manufacturing plant to deliver A\$100M cost savings over 12 month period from improved throughput and lower costs
- Delivered 40% reduction in head office costs for major financial institution.
- Increased sales of mortgage loans by 20% for major retail bank.

Dale also has considerable corporate finance experience including lead advisory work, mergers and acquisitions, business valuations, bid/defense work, corporate turnaround and recovery work, MBOs and financial investigations.

Dale holds a Master of Business Administration at the Australian Graduate School of Management where he graduated first in his class.

Dale is a Chartered Accountant and an Associate of the Securities Institute of Australia. He has a Bachelor of Commerce degree from the University of New South Wales.

He is married with a young son and daughter and is currently based in Sydney.

Eric Garton



Eric Garton is a partner in Bain & Company's Chicago office. Prior to joining Bain in 1997, Eric served as the marketing manager for a division of the Danaher Corporation where he was responsible for business development and strategic planning. Before entering business school in 1994, Eric held a variety of sales and consulting positions with the McGraw-Hill companies; was a research analyst for a small marketing consulting firm; and owned and operated a franchised, fast food restaurant.

Since joining Bain & Company, Eric has worked with clients in the telecommunications, electronics manufacturing, paper processing, E-commerce and consumer goods retailing sectors. Eric's work has included growth planning, business unit competitive strategy, portfolio strategy, operations benchmarking and commodities procurement strategy.

Eric earned his Bachelor of Arts at Northwestern University (1987) in Economics and his Master of Business Administration from Harvard University (1996).

Dieter Hecht

Bio not available

Marc Lamure



Marc Lamure is a partner in the Paris office of Bain & Company and a leader of the worldwide Industrial Practice at Bain.

Mr. Lamure has 15 years of experience in Management Consulting and joined Bain & Company in 1997. Since then, he has helped clients across Asia, Europe, North-America, and the Middle East.

Mr. Lamure has been involved in more than 80 projects in a wide range

of industries, including Automotive, Construction, Machinery & Equipment, Aerospace, Consumer Products, Retail, Media, Financial Services and Telecom. He has also been involved in Private Equity projects.

He has developed deep expertise in corporate and business unit strategy, innovation strategies, performance improvement, process redesign and organizational design for large Corporate Clients.

Mr. Lamure is coordinating the Industrial Practice for Bain in France. He has published a series of articles on the Industrial Sector in Europe and in Asia. .

Prior to Bain, Marc worked for Braxton Associates (group Deloitte & Touche) for 3 years. He is a graduate from Ecole Centrale de Paris where he received a Master's of Science.

Luc Luyten



Luc Luyten is a director and a partner with Bain & Company in the Benelux. He joined the firm in 1986 and was promoted to partner in 1988. He transferred to Brussels in 1994.

While at Bain, Mr. Luyten has acquired experience in a broad range of industries including electronics, telecommunications, consumer goods, packaging, chemicals, pharmaceuticals, healthcare, information services, distribution, industrial equipment and retail banking. His functional expertise covers business unit strategy, international market entry strategies, overall performance improvement and organisation.

Prior to joining Bain, Mr. Luyten worked for McKinsey & Company in Amsterdam, Brussels and London. He earned an M.B.A. with honors from the University of Chicago. He is a graduate of the State University of Ghent where he received a Master of Science in Civil Engineering magna cum laude and is also a graduate of the Catholic University of Leuven, where he earned a Bachelor of Arts degree in Business Economics magna cum laude. He is a fellow of the Belgian-American Educational Foundation.

He is the author of a number of publications in the areas of change management, cross-border strategies and expansion and organisational development.

Christiaan Moolman



Christiaan Moolman is a Partner in the Johannesburg office. He joined Bain in 1995.

Mr. Moolman participated and led numerous strategy development and operational improvement engagements, originally in London and since 1999 in Johannesburg. He has worked on assignments in telecommunications, financial services, airlines, consumer goods and public sector industries. His client work has included corporate/business unit strategy, operational performance improvement, organizational design, merger evaluation and private equity.

Prior to joining Bain, he worked at Ernst & Young as an Audit Manager and at Webber Wentzel Bowens Attorneys as their Financial Manager.

He is a graduate of Rand Afrikaans University, where he received a B Comm Cum Laude, a B Comm Honnors and an LLB. He is also a member of the South African Institute of Chartered Accountants

Mr. Moolman lives in Johannesburg, South Africa, with his wife Jessica and son William.

Brian Murphy

Bio not available

François Rousseau



François Rousseau is a partner in the Paris office. He joined the firm in September 2004.

He has led assignments in Europe, North America and Asia in: Consumer goods, Retail, Private equity, Transportation and logistics, and Building materials.

François' experience covers: Strategy, M&A, Performance improvement, Organization and change management, Post-merger integration. François has 19 years of experience in consulting.

Prior to Bain, he worked for: Banque Indosuez, Beijing and Hong-Kong (1986-1988), Telesis, consultant, manager and partner (1988-2000) in Paris and Boston, A.T. Kearney, vice president (2000-2004).

He graduated from HEC in France (1986).

Tom Shannon



Tom Shannon is a partner in the Chicago office of Bain & Company. Prior to joining the Chicago office, Tom worked in Bain's Boston, Moscow and London offices. He was head of the Moscow office from 1995 to 1998.

Tom joined Bain in 1985 and since then has worked extensively in the chemicals, oil & gas, consumer goods, technology and financial services sectors. He has supported clients on portfolio strategies, growth strategies, market entry strategies, acquisition evaluations, merger integrations and turnaround plans.

Tom is a member of Bain's Global Industrial Practice and Private Equity Practices.

He received a Bachelor of Science degree in applied mathematics and economics from Brown University. His publications have appeared in journals such as the European Business Journal.

He lives in the Chicago area with his wife and four children.

Sunny Yi



Sunny Yi is a senior partner in Bain & Company's Seoul office and leader of Asia IT Practice and Financial Services Practice.

He has over 20 years of industry and consulting experience in transformation & change management, organization and leadership design. Mr. Yi has an extensive transformation consulting experience in banking, life and P&C insurance, credit cards, and securities and investment and trust institutions in Asia and in US. He has led over 7 large scale transformation projects in Asia as a lead partner. Mr. Yi is an author of several best seller management books, including Korea Discount I & II, Transformation Management, Digital Management, and Consulting Korea Inc. and is a frequently featured columnist and advisor for leading management journals.

He served as an advisor to a number of finance regulatory agencies in Korea and is a regular lecturer at KAIST and Seoul National University. Prior to joining Bain, he was an executive at EDS, and prior to that he was a senior consultant with CSC Index and helped that firm to launch Business Process Re-engineering concept. Mr. Yi holds an MBA from Harvard, an MS from University of Southern California in Information Management Systems, and a BS in aerospace engineering from West Point, US Military Academy, where we graduated top in his department.